



Experience and Expertise in Enterprise Management

Over the past 18 months, IT Masters has opened seven European and North American offices. In six months, the company has doubled in size. Development and consulting partnerships have been formed with some of the best-known names in network computing. Essential products and technologies have been created under the company's banner. And the progress continues in 1997.

Whether the job involves development, education, distribution or consulting, IT Masters offers depth of experience and a proven record of accomplishments.

Development

IT Masters has helped third-party vendors achieve premier and pinnacle-level integration with the Tivoli Management Environment. Specializing in network management, IT Masters has developed **10/Plus** modules for the following platforms:

- ◆ **Sun** SunNet Manager
- ◆ **Hewlett-Packard** OpenView
- ◆ **Compaq** Insight Manager
- ◆ **Cabletron** SPECTRUM
- ◆ **BGS Systems** BEST/1
- ◆ **True Software** TRUEchange

IT Masters also has originated and owns the core technologies of

- ◆ **Prolog Engine and Compiler** for building rule-based systems
- ◆ **BAROC** object-definition language, a repository for events, resources and relationships
- ◆ **Alarm Correlation**, a rule-based event correlation technology
- ◆ **NetCortex** for integrated network management

With these technologies, IT Masters is uniquely qualified to bring the next generation of event management solutions to the market.

Consulting

- ◆ Project management
- ◆ Architecture design
- ◆ Solution evaluation
- ◆ Deployment planning
- ◆ Product customization

Education and Training

IT Masters provides training for Remedy and all European training for Tivoli in the ITM training center or on-site. Find current class offerings and schedules at <http://www.itmasters.com/education>.

Distribution and VAR

From its offices in Belgium and Luxembourg, IT Masters handles European distribution of system management products for

- ◆ TME 10 family of products (network and systems management)
- ◆ Remedy AR Systems (help desk and workflow management)
- ◆ DBMX ESM (relational database management)
- ◆ Unison Software Maestro (job scheduling)
- ◆ Platinum Technology suite of products (job scheduling, security)
- ◆ Inference CBR-2 (knowledge-based and case-based reasoning)
- ◆ Cabletron Spectrum (network management)

"IT Masters is excellent to work with. Good technicians, here when we need them, helped us quickly acquire the background and skills we needed to become accomplished with TME 10."

—Remy Zuelle,
Project Leader, Systems Integration
Telekurs Logistik AG, Zurich

"IT Masters has proven to be an extremely good choice of development partner. They have delivered on their promises. As we continue to expand our Performance Management technology across distributed enterprises, I believe BGS will enjoy the benefits of working with IT Masters for years to come."

—Andrew D. Bird

Vice President

Distributed Systems – Marketing

BGS Systems

Partners

- ◆ Tivoli Systems
- ◆ Sun Microsystems
- ◆ Hewlett-Packard
- ◆ Compaq Computer
- ◆ Cabletron Systems
- ◆ Electronic Data Systems
- ◆ BGS Systems
- ◆ True Software
- ◆ Remedy Corporation
- ◆ DBMX Software
- ◆ Unison Software
- ◆ Platinum Technology
- ◆ Andersen Consulting

IT Masters serves customers in Belgium, Denmark, Finland, France, Germany, Luxembourg, the Netherlands, Norway, Saudi Arabia, South Africa, Spain, Sweden, Switzerland, the United Kingdom, and the United States.

Company History

Philippe Moitroux, Jean-Marc Trignon and Bernard Lemercier, key contributors to the architectural design and development of the Tivoli Enterprise Console, formed IT Masters in 1995 to introduce Tivoli to European markets.

As a Tivoli Pinnacle Club Partner, IT Masters has been a key contributor to the deployment of TME solutions for most of Tivoli's major European accounts. IBM, its partners, Tivoli partners and other European customers have come to count on IT Masters for thorough training on TME 10 concepts and products.

Remedy Corporation, a dominant vendor in the help desk market, also relies on such comprehensive abilities: IT Masters is a Remedy Approved Training Center and the first company in Europe with Certified Remedy Consultants.

For more than a decade, IT Masters team members have worked in development, enterprise management, and quality assurance. In start-ups and major enterprises, the staff has devoted thousands of hours toward creating solutions for the problems their customers face with distributed technology.

Key Executives

Philippe Moitroux – President & CEO

Jean-Marc Trignon – Vice President, Engineering

Bernard Lemercier – Vice President, Professional Services

Dinah McNutt – Technical Director, United States

Nigel Brown – Technical Director, United Kingdom

Michel Grignet – Business Development



www.itmasters.com

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